

# ASSOCIATION OF REGINA REALTORS® INC.



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## REGINA HOUSING MARKET RETURNS TO BALANCE, SAYS NEW REALTORS® ASSOCIATION PRESIDENT

**Regina, Saskatchewan** — While those shopping for Regina property in 2016 saw less inventory to choose from compared to the previous two years, a bump in sales has brought the market more into balance. The 2017 President of the Association of Regina REALTORS® Inc., **Jason Cossette**, sees reason for optimism in the market.

“Despite the resource sector taking a hit for the past two years and a drop in overall housing demand, the Regina real estate market is performing well. 2017 looks to be a stable market for both buyers and sellers.”

Regina residential sales reported in all geographic areas was up 3% in 2016 from the previous year, inventory will again tell the story for 2017. “Buyers need to be ready to act given the potential for lower inventory than in recent years. Sellers look to be well positioned in the months ahead; timing and a good pricing strategy will allow them to take advantage of some pent-up demand in the market.” Cossette adds.

Cossette is a third generation Reginan and second generation REALTOR®. Cossette is part of **RE/MAX Crown Real Estate** in Regina, focusing on residential real estate and is proud to call Regina home with his wife Shannon, daughter Shanaya and son Jarret. Cossette consistently seeks to improve the business of organized real estate and the client/REALTOR® experience through continuous education.

Cossette will serve as ARR President for one year. Joining him on the 2017 ARR Board of Directors:

- President-Elect **Tim Oitoju**, Platinum Realty Specialists Inc.
- Past-President **Rick Miron**, Re/Max Crown Real Estate.
- **Darren Bostock**, Global Direct Realty Inc.
- **Karin Wees**, RealtyOne Real Estate Services Inc.
- **Doug Slinn**, Century 21 Dome Realty Inc.
- **Peter Furlas**, Royal LePage Regina Realty
- **Vicki Pantelopoulos**, Global Direct Realty Inc.
- **Dave Markus**, Century 21 Dome Realty Inc.

**Lane Boghean** and **Noel Geremia** of Century 21 Dome Realty Inc. serve as Vice President and Regina Region Director of the Association of Saskatchewan REALTORS®.

### **About the ARR**

*Among real estate agents in Regina and area, only members of the Association of Regina REALTORS® Inc. are REALTORS®, a trademark signifying high professional standards and qualifications. 700+ members strong, centred on professionalism, ethics and service, the ARR has been a proud part of the Regina community since 1912. Learn more at [ReginaREALTORS.com](http://ReginaREALTORS.com)*

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